

Programs by Sunil

Sunil's unique programs, during the last few decades, are delivered at large conferences/conventions; national and global forums; corporates; entrepreneurs; educational institutions & academies; etc.

His programs are designed exclusively to address the needs of organizations and companies with clearly stated objectives. He applies his experience of active interactions with diverse groups; innovative and customized designs; training approaches that makes learning friendly and effective; his "learning by doing" strategies and more. Sunil earned the acknowledgement of an exceptional coach and an innovative designer of learning. He continues to remain updated and consistently evolved. To be able to energetically engage with attendees at all levels including the most upcoming leaders, is his prime focus.

While there are hundreds of designs, here are a few to gain an insight into his programs.

The LEADERSHIP TRACK – Power your Roots

(This program was conducted at the Indian Pharmaceutical Congress)

The fast evolving "world of today" offers abundance opportunities for those who desire to rise above the ordinary. Enthusiasts who can ride the wave of change and empower themselves to excel in this challenging scenario will emerge "champions".

They can establish into powerful leadership positions.

Pharmacy is a consistently growing industry, globally. Those with a grit and firm resolve to position themselves, as "Leaders" require a holistic vision to embark on a journey of excellence. This must begin today.

The "Leadership Track" at IPC, will inspire those knocking the doors of greater fortunes by introducing them to powerful presentations by a team of highly versatile and global trainers with decades of leadership and expertise.

Register right away. Do reserve your seat in your journey to a "growing YOU".

Result Orientation

*For Team – Learning & Development of
Adani Ports and Special Economic Zone Limited*

Program Overview

Effective execution of ideas is often the ‘missing link’ between having a good strategy and exhibiting good performance. This programme focuses on understanding the key elements of strategy and examining how can we align different elements of our organisational architecture to successfully execute our strategies. The programme will also look at the current level of execution capabilities and explore ways of developing it to a higher level through short-term and long-term actions. Participants will learn the skills required to bridge the gap between strategy formulation and strategy execution.

Program Objectives included

- Organisational levers of effective strategy implementation
- The role of organisational architecture in strategy execution
 - Creating a competitive environment
- Performance implications for the different growth options
 - Growth of individuals as business leaders
- Insights into creating high-performance teams that can deliver successful performance

Business Leadership ++

The journey of Leadership has no dead-ends. It is continuous. It should keep us advancing in Life. It must excite us as we “experience living” - resolving challenges & conflicts; optimizing opportunities and support “intrinsic growing up” from time to time. Our Leadership must support us with greater success in our Businesses or Professions to enable us as “formidable” and beyond mediocre comprehension.

As we age up in life, which is an unstoppable feature, we must catch up with never before progress to reflect traits that we have developed as we evolve. *Business Leadership starts with* our need to focus on strengthening our inner-gear. Once we are done with developing a productive and evolving inner, what comes up as the delivery tool, by default, brings up quality and consistency in all that we do.

In a world packed with developments, it offers incredible opportunities and success levels to those who are determined to grow up beyond the ordinary. The role these Leaders play will decide who they will be and what levels of success they would attain. Their aptitude to envision a rewardingly successful career; their ability to handle challenges; their capacity with personal management skills will determine the individual & organizational growth one pursues.

Evolution in our world today has never been so dramatic, exciting and on a hi-speed radar. This changing scenario is mandated on those seeking higher success levels to emerge formidable; to change paths; to make shifts and to embrace an all-encompassing hi-powered environment - fuelled by speed; competition and complexity.

The real challenge, therefore, for everyone, is to optimize efforts and emerge resolute in order to beat the boundaries that prevent growing up and sizing beyond. This challenge must be overcome – *somehow, no matter what*. It is all up to us and to our leadership.

Business Leader - Core-Roles

Playing the right roles is the mantra of a successful Business Leader. What roles are you actively involved with?

- **Pursue Vision, not just Goals.**
- **Grow & Sustain “Trustworthiness”**
- **Create Quality People – Effective & Current**
- **Responsibility with Accountability**
- **Coach & cultivate higher individual & team output**
- **Consistently grow “Image”**
- **Balance Risk – Innovation – Success**
- **Continuous Learning**
- **Open to correction**
- **Embrace Change**